

# SUBMISSION TO AUSTRALIAN TAXATION REVIEW COMMITTEE

# **Better Tax - Wagering Reform Proposal**

# **Nationals Senator, Bridget McKenzie**

### 1. GENERAL SUBMISSION

The Better Tax Discussion Paper invites submissions on "corrective" taxes (section 9.9 of the Discussion Paper).

A corrective tax is one which seeks to modify externalities in order to promote social good. Although the Discussion Paper does not address the gaming and wagering sector, it is one of the largest industries in Australia subject to "corrective" taxes imposed at a state level.

The Better Tax Discussion Paper also invites submissions on the complexity of the Australian Taxation system and on measures to promote better tax efficiency (section 10 of the Discussion Paper).

Recognising the complexity and inconsistency of the state and territorial laws regulating and taxing wagering (see below), there is a benefit to industry to create a single and consistent tax regime.

## 2. INDUSTRY OVERVIEW

I submit that the Australian Wagering industry, and government revenues that flow from it, are in an accelerating state of transition, which require Federal action to ensure Australia's national economic and social interests are preserved. States and Territories do not have the necessary tools.

Foreign governments support their wagering operators to attract as many wagerers as possible. For example, the UK is introducing zero tax on foreign sourced betting from December 2014. UK operators have recently acquired Australian licences and large Australian customer databases, and can integrate their operations to the disadvantage of Australian interests.

As a "corrective" tax, steps can be taken to limit the risk of Australian customers being syphoned off to other markets. No action will likely result in a large decrease in Australian control over existing Australian betting and tax revenues; and the potential for Australian tax revenue from foreign customers and revenue from foreign betting on Australian events may reduce.

## 3. ISSUES TO ADDRESS

In addressing the taxation issues of the wagering sector, tax reform should identify the broad characteristics of the industry and those features which may give rise to unfairness, including:

- Other national governments and their operators are targeting Australian customers;
- Major foreign operators have acquired Australian operating licences; and
- Taxes and product fees are not strategically aligned;

 Australia's first-class sporting product relies on taxes on wagering but is not on a standardised basis.

In addition to these features, the market products and practices are altering, in various ways including:

- Wagering is trending away from TAB agencies and racecourses to the internet;
- The format of wagering is changing with increasing betting frequency;
- Sportsbetting is the fastest expanding market but is minimally taxed;
- Industry markets are distorted by a small number of professionals; and
- Customers are increasingly complaining about unfair operator practices.

These issues warrant a review of taxes on the wagering industry.

## 4. CURRENT SYSTEM

The current system is predicated on there being three main operators of betting activities – on-track bookmakers, off-track bookmakers (including the new corporate entrants, who operate mainly through online betting), and the totalisers. All three are subject to different licencing conditions and some are licenced by different bodies, and licence conditions change from state to state.

Most relevant, the taxes imposed on bookmakers are as follows:

- New South Wales imposes a 1.5% net turnover tax;
- Victoria has a 1.5% net winnings tax for thoroughbred racing and a 0.66% net winnings tax for harness racing;
- Western Australia imposes a tax at 1.5% of betting turnover;
- South Australia imposes a tax of 13% of gross revenue and 1% of net turnover;
- Queensland imposes a tax of the greater of 20% of gross revenue and 1% of net customer winnings;
- Tasmania has no turnover tax, but imposes a flat fee of \$256,000;
- the ACT imposes a tax of 1.5% of turnover; and
- the Northern Territory imposes a 0.33% tax on net turnover.

The rates also depend on the format of betting (Tote, Bet Exchange, Phone, Rails); betting types (Traditional, exotics etc), and the time of year.

# **Critique of the Current System**

# Original activities have merged

While the current licensing system was based on there being three separate betting operations, the lines between the three are now becoming increasingly blurred by technology. Also, on and off track bookmakers take bets from each other, and generally lay off bets into the various TABs. However, there are separate licensing conditions for each.

## State based origins now irrelevant

The current system was founded as a state based system. However, due to the increase in online gaming, this demarcation is becoming more and more irrelevant. Punters in NSW can place bets with a Tasmanian operator for a race in Victoria with NSW and Victoria powerless to require extra royalties or fees from that operator, as that would offend s 92 of the *Constitution* following the High Court's decision in *Betfair v Western Australia* (2008) 234 CLR 418.

In horseracing, the track owners have now imposed turnover fees (1% - 1.5%) and this adds to inefficiencies. The system itself encourages inefficiency, as there are effectively eight authorities regulating a national activity that occurs within the boundaries of their jurisdiction. This is not only burdensome on the bookmakers, who must hold licences in each jurisdiction in which they offer business, but also on the state authorities, who spend tax money on regulating the same thing.

Also, the enforcement regime for social polices (ie promotion of gaming to minors) has become less effective.

## . Mispricing due to different regulatory environments and licence conditions

The current system allows and encourages states to compete with each other for investment by the new corporate entrants. With the corporate entities able to pick and choose where they set up their business, and still offer nationwide betting coverage due to the internet, the states become rivals for investment. The various gaming companies will choose the state with the most favourable terms to them, and so states are forced to lower the amount of tax and offer other favourable conditions, such as capping taxes to entice incorporation in their jurisdiction.

## 5. **OBJECTIVES**

In the context of a review of the tax system, and the impact of complexity, the Review should have regard to the fact that the regulation and taxation of wagering is incredibly complex.

State government policy has traditionally focused on the objectives of revenue generation and social safeguards. The Review should therefore consider a system which simplifies the taxation of wagering and which allows better control of the social consequences (i.e. as a "corrective" tax).

It is submitted that the Review should endorse a new system of regulation which meets the following objectives:

- Australians should only wager with Australian regulated operators;
- Betting on Australian events should contribute to the operation and compliance environment of sporting events;
- Australian wagering operators should pay fair taxes, on equal terms across all States and Territories, and be internationally competitive;
- Australian problem-gambling services should be well resourced; and,
- There should be no disadvantages financially to any State or Territory from a change in the system.

In addition to these broad objectives, I submit that the following be considered:

## **Banking controls**

 Banking and other tools should be used to prohibit Australians wagering on foreign operators – the USA has used such tools.

### Licence conditions

• Licence conditions on operators carrying on business in Australia should be uniform and should require that their affiliates adhere to Australian requirements, where designed to protect consumers.

### Face-to-Face Wagering

- Australian totaliser agency operations should be substantially maintained maintaining employment and the tax and product support base for racing; and
- Traditional on-course bookmakers should be supported to maintain a presence at racecourses, by removing all unfair competitive advantages for corporate bookmakers.

## **Internet Wagering**

- Australians should bet with Australian licenced operators, to ensure consumer protection;
- All operators should pay Australian product taxes for wagering on Australian events;
- Sportsbetting operators should pay reasonable taxes, in order to ensure a level playing field.

### 6. MODEL

I submit that the Review should recommend a new model to tax wagering based on a tax and product levy to be applied on Turnover for Racing and Revenue (Gross Win).

I submit that the new model should defend existing revenues, stem leakages and provide a fair tax and levy scheme to enhance the viability of operators licensed in Australia.

I believe that a new model will produce an increase in wagering taxes and levies over the 2012 level, of more than \$350 million per year.

In designing a new model for the taxation of wagering, I offer the following suggestions:

### Tax

- A standard tax rate of 0.05% of Turnover is proposed;
- This tax should be collected by licensed operators on all transactions in or concerning Australia or Australian based events; and
- The aggregate proceeds of taxes should be largely distributed between the states and territories to compensate them for forgone state revenue.

# **Velocity and Transaction Tax**

- It is assumed the velocity of betting will increase meaning customers will bet with a higher frequency often on the same event (a horse race or soccer match); and
- This model assumes a method is needed that does not discourage most customers from betting with a higher frequency but introduces a mechanism to curtail abuse by high frequency professional gamblers or robots.

## **Australian Sports Product**

- A product levy could be applied uniformly across all sports;
- The levy could be distributed to the relevant sport once appropriate agreements have been reached between the government and the sporting body similar to the racing industry and until then the levy shall be applied to a general sporting fund;
- A condition of an Australian wagering operating licence will be that any licensee has to ensure that their affiliates pay Australia the product levy on betting by all customers on all Australian sports;

• In any co-operation agreement with any other country Australia should seek enforcement that all operators in that country pay the Australian product levy on betting by all customers on all Australian sports.

## **Result of New Tax**

Data on the level of Turnover in the Australian wagering sector is limited. However, some data is set out in the Appendix, which is extracted from "Australian Gambling Statistics, 29th edition, Government Statistician, Queensland Treasury and Trade", ("AGS") released February 2014, <a href="https://www.oesr.qld.gov.au">www.oesr.qld.gov.au</a>.

In assessing the impact of a new Turnover tax, one needs to adjust the AGS data to compensate for "leakage", where bookmakers and online operators currently do not account for all turnover because of the manner in which the states exercise their jurisdiction and define their tax base.

I submit that the new taxation model will result in increased tax revenue assuming consistent taxation rates and anti-leakage measures.

### 7. REGRESSIVE LOCATION-BASED REGULATION

Wagering in Australia is no longer governed by geographical boundaries. Modern technology has allowed for anyone around the world, with certain Government regulation, to enter the Australian market to offer gaming services. Wagers can be made on activities right across this country.

In this environment, it is arguable that the state-based regulatory and taxation system currently in place are a regressive and unnecessarily complex regulatory environment. Allowing States to compete against each other by offering lower costs for gaming operators would appear only to benefit the operator at the cost of the community. Having a single regulatory environment with a common charge system would not only reduce red tape and complexity, it would allow for the highest benefit to the community through the implementation of "corrective" tax programmes.

## 8. "CORRECTIVE" TAX PROGRAMMES

The use of "corrective" taxes is a policy decision of Government to allow for the betterment of social outcomes for the wider community. Harm minimisation, preventative programs or other such community-building initiatives can be funded from a percentage of revenue taken from an activity.

## **HYPOTHECATION**

There are a number of examples of "corrective" taxes implemented both within Australia and overseas to promote social good. Any reform of the Australian wagering industry could see "hypothecation" – the allocation of revenue raised by a tax for a specific purpose – to achieve a greater benefit for the Australian Community. This can be achieved by drawing on a variety of existing models including the Community Support Fund, Gambling Community Benefit Fund and Big Lottery Fund.

## **Community Support Fund**

The Community Support Fund is operated by Victorian Government. This trust fund receives revenue generated from electronic gaming machines in Victorian Hotels. Less an amount directed to consolidated revenue, these funds are then allocated to Victorian Government Departments to provide grants to a wide range of community-based organisations and councils, supporting them to build strong and sustainable communities.

# **Gambling Community Benefit Fund**

The Gambling Community Benefit Fund operates in Queensland to distribute revenue from gaming taxes to various not-for-profit community groups. Through an application and assessment process, approximately \$52 million per year is allocated to not-for-profit community groups to enhance their capacity to provide services, leisure activities and opportunities for Queensland communities. This distribution meets the objective of ensuring that the State and the community as a whole derives a benefit from gaming machine gambling.

### **Big Lottery Fund**

The United Kingdom operates the Big Lottery Fund. Established in 2004 following the merger of two previous entities, it is responsible for distributing the funds raised by the National Lottery to 'good causes'. Since 2004, over £6.2 billion has been allocated to more than 130,000 projects to improve communities throughout the United Kingdom.

## **REGIONAL GROWTH PROJECTS**

Revenue raised by the hypothecation of a wagering industry tax could be allocated to fund programmes for spending on sport infrastructure, dealing with impacts of problems gambling and economic infrastructure, including:

Option 1 - Regional Development Australia Fund (RDAF). The RDAF supports the infrastructure needs and economic growth of Australia's regions through the construction or upgrading of sporting, cultural, arts and community facilities, roads and airports. Four rounds have seen grants of between \$50,000 and \$25 million allocated to over 200 projects across Australia.

Option 2 – National Stronger Region Fund (NSRF). The NSRF will provide funding of \$1 billion over five years, commencing 2015-16 to support priority infrastructure projects in regional communities. Capital grants of between \$20,000 and \$10 million allow for the construction of new infrastructure or the upgrade of existing infrastructure in disadvantaged regions or areas of disadvantage within a region. A condition of this funding is that grants must be matched with local funding and the project must deliver economic benefit to the region beyond the period of construction.

Option 3 – Community Development Grants Programme. The Community Development Grants Programme was established to support needed infrastructure that promotes stable, secure and viable local and regional economies. More than \$300 million is available under the Community Development Grants Programme for single or multiple year projects. Funding for projects range in value from \$2,000 to \$13 million. Funding commenced in the 2013-14 financial year and will cease on 30 June 2017. Multi-year projects must be scheduled for completion and final payment made on or before 30 June 2017.

### **NATIONALS POLICY**

The concepts outlined in this submission; to implement a uniform taxation on the gaming industry for distribution across the states, and to allocate additional revenue raised to assist regional growth projects, has been debated and approved by The Nationals.

The following motion was approved at the Nationals Federal Council 2014:

**12.** That this Federal Council supports consistency of tax laws, specifically taxation reform whereby online wagering is regulated by the Commonwealth and a proportion of the taxation gains are directed to regional growth projects, noting:

- a) The Productivity Commission's most recent report on gambling in 2010 estimated tax revenue from gambling to be between \$12.1 and \$15.8 billion in 2008-09.
- b) The AMA States interactive gambling is the fastest growing form of gambling.
- c) The prevalence and impacts of problem gambling are most pronounced among socially and economically disadvantaged individuals and communities, including people living in regions, justifying the call for such tax revenue to be diverted back to regional growth projects.

**CARRIED** 

For further information visit:

http://www.nationals.org.au/Portals/0/2014/Federal%20Council%20Decisions 2014.pdf

# **CONCLUSION**

Currently there is no national approach to taxing international wagering, and Federal action is needed to ensure that Australia's national, economic and social interests are preserved.

The allocation of taxation revenue raised via uniform taxation on the gaming industry would result in multiple benefits, including:

- A simplified regulatory regime;
- Ongoing support to regional infrastructure development and growth; and
- Providing potential support to socially and economically disadvantaged individuals and communities.

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### **APPENDIX - SUMMARY OF AGGREGATE TURNOVER AND REVENUE**

## **DATA SOURCE AND DEFINITIONS**

Appendix data is extracted from "Australian Gambling Statistics, 29th edition, Government Statistician, Queensland Treasury and Trade", ("AGS") released February 2014, <a href="www.oesr.qld.gov.au">www.oesr.qld.gov.au</a>

"Wagering Industry" means operations involving betting on all codes of racing and sports (and in some cases betting on elections and other contingencies are called sports for this purpose).

"Betting format" means the format under which the operations are conducted – for the wagering industry this includes traditional bookmaking, totaliser and bet exchange.

"Turnover" means the face value of bets taken by a betting operator, sometimes referred to as the "stake". Detailed definitions are required when considering bet exchange operations and "laying-off" between betting operators.

"Revenue" or "Expenditure" or "Gross Win" means the gross revenue of the betting operator, equal to Turnover less the amount paid out on winning bets. Detailed definitions are required when considering bad debts, rebates, transaction fees etc.

"Tax" means the revenue government receives from betting operators as an impost on operating a betting operation – separate to all other forms of State and Federal taxes. Detailed definitions are required when considering licence application fees, product fees etc.

"Product Levy" include charges such as the "Racefields Fee" recently introduced and detailed definitions are required when accessing data in the AGS.

### APPENDIX B (DATA SUMMARISED FROM AGS)

TABLE B1	E B1 Turnover 2011-12																		
			RACING				GAMING							2.50%					
\$ Million	Bookmaker s Off Course	Bookmaker s On Course	On-Course Totalisator	TAB	Total Racing	(And Other)	Bookmaker (And Other) Pool Betting	Tab Fixed Odds	Tab Tote Odds	Total Sports	Casino Gaming	Gaming Machines & Keno		Lotteries & Pools Lotto		Total Gaming	All Gambling	Adusted Casino	Adjusted All Gambling
NT	-	4,224	19	118	4,362	1,507	-	-	-	1,507	1,113	666	-	50	-	1,829	7,698	4,196	10,781
ACT	-	5	4	153	161	-	-	19	-	19	92	2,219	-	54	-	2,365	2,546	738	3,191
TAS	-		9	915	925	-	-	13	0	13	-	-	-	91	-	91	1,029	4,246	5,274
SA	11	18	30	750	808	2	-	58	0	60	534	8,096	-	324	-	8,954	9,821	5,890	15,178
WA	-	52	83	1,755	1,890	0	-	180	2	181	2,983	-	-	763	57	3,802	5,873	25,369	28,259
QLD	-	-	-	2,249	2,249	-	-	155	2	158	6,209	20,321	-	1,056	-	27,586	29,993	23,535	47,319
VIC	215	280	410	3,116	4,022	-	-	1,024	9	1,034	10,971	27,616	-	1,198	-	39,786	44,842	61,122	94,992
NSW	8	497	262	4,021	4,788	85	-	806	16	907	6,358	65,790	-	1,282	-	73,429	79,124	38,149	110,914
Australia	234	5,077	816	13,076	19,203	1,594	-	2,256	29	3,879	28,260	124,707	-	4,817	57	129,581	180,924	163,244	315,908
TABLE B2	Expenditure												2011-12						
			RACING				SPOR <sup>*</sup>			GAM									
\$ Million	Bookmaker s Off Course	Bookmaker s On Course	On-Course Totalisator	TAB	Total Racing	(And Other)	Bookmaker (And Other) Pool Betting	Tab Fixed Odds	Tab Tote Odds	Total Sports	Casino Gaming	Gaming Machines & Keno		Lotteries & Pools Lotto	Minor Gaming (1)	Total Gaming	All Gambling	Adusted Casino	Adjusted All Gambling
NT	_	358	3	19	380	112	_	-	-	112	105	76	-	20	-	201	693	105	693
ACT	_	0	0	24	25	-	_	-	-	-	18	183	-	21	-	222	247	18	247
TAS	-		1	96	98	-	-	1	0	1	106	143	-	36	-	285	384	106	384
SA	0	1	-	129	130	0	-	9	0	9	147	759	-	118	-	1,025	1,164	147	1,164
WA	-	3	15	286	303	0	-	17	0	17	634	-	-	335	24	993	1,313	634	1,313
QLD	-	-	-	356	356	-	-	20	1	20	588	2,056	-	457	-	3,101	3,477	588	3,477
VIC	11	15	71	541	638	-	-	126	2	128	1,528	2,689	-	480	-	4,696	5,462	1,528	5,462
NSW	-	27	44	818	889	5	-	100	4	109	954	5,314	-	501	-	6,768	7,766	954	7,766
Australia	11	403	134	2,270	2,819	117	-	272	7	397	4,081	11,218	-	1,968	24	17,292	20,507	4,081	20,507
TABLE B3							G	overnn	nent Re	/							2011-12		
			RACING				SPOR <sup>*</sup>			GAM	ING								
\$ Million	Bookmaker s Off Course	Bookmaker s On Course	On-Course Totalisator	TAB	Total Racing	(And Other)	Bookmaker (And Other) Pool Betting	Tab Fixed Odds	Tab Tote Odds	Total Sports	Casino Gaming	Gaming Machines & Keno		Lotteries & Pools Lotto		Total Gaming	All Gambling	Adusted Casino	Adjusted All Gambling
						<del></del>	<u>J</u>												
NT	-	2	1	6	9	-	-	-	-	-	11	17	-	16	-	44	53	11	53
ACT	-		-	1	1	-	-	-	-	-	2	36	-	14	-	52	53	2	53
TAS	-		-	-	-	0	-	-	-	0	24	30	-	27	-	81	82	24	82
SA	-	-	-	1	1	-	-	1	-	1	23	291	-	103	-	417	418	23	418
WA	-	-	-	36	36	0	-	2	0	2	106	-	-	257	1	364	402	106	402
QLD	-	-	-	39	39	-	-	2	0	2	85	642	-	236	-	963	1,004	85	1,004
VIC	-	-	13	103	117	-	-	14	0	14	195	1,014	-	370	-	1,579	1,710	195	1,710
NSW			-	139	139			11	1	12	133	1,166	-	332	-	1,631	1,782	133	1,782
Australia	-	2	14	325	342	0	-	29	1	31	580	3,195	-	1,355	1	4,551	5,504	580	5,504

							AP	PENDIX E	3 (DATA S	SUMMAR	ISED FROM	AGS)							
TABLE B4							Exp	entiture	/ Turno	ver							2011-12		
			RACING			SPORTSBETTING						GAMING							
\$ Million	Bookmaker s Off Course	Bookmaker s On Course	On-Course Totalisator	TAB	Total Racing	Bookmaker (And Other) Fixed Odds	(And Other)	Tab Fixed Odds	Tab Tote Odds	Total Sports	Casino Gaming	Gaming Machines & Keno	Interactive Gaming	Lotteries & Pools Lotto	Minor Gaming (1)	Total Gaming	All Gambling	Adusted Casino	Adjusted All Gambling
NT		8.47%	16.00%	16.00%	8.70%	7.46%				7.46%	9.43%	11.40%		40.01%		10.98%	9.00%	2.50%	6.43%
ACT		5.50%	5.51%	15.93%	15.39%						19.99%	8.23%		39.28%		9.40%	9.71%	2.50%	7.74%
TAS			15.44%	10.53%	10.58%			8.12%	16.90%	8.17%				40.02%		314.59%	37.33%	2.50%	7.28%
SA	2.88%	6.09%		17.15%	16.09%	7.25%		15.24%	41.94%	15.01%	27.59%	9.38%		36.49%		11.45%	11.85%	2.50%	7.67%
WA		5.00%	18.05%	16.29%	16.06%	5.00%		9.20%	25.26%	9.35%	21.26%			43.86%	43.00%	26.12%	22.36%	2.50%	4.65%
QLD				15.83%	15.83%			12.72%	25.01%	12.91%	9.48%	10.12%		43.29%		11.24%	11.59%	2.50%	7.35%
VIC	5.18%	5.18%	17.20%	17.38%	15.85%			12.32%	23.53%	12.42%	13.93%	9.74%		40.02%		11.80%	12.18%	2.50%	5.75%
NSW		5.50%		20.35%	18.58%	5.50%			25.00%		15.00%	8.08%		39.11%		9.22%	9.82%	2.50%	7.00%
Australia	4.90%	7.95%	16.42%	17.36%	14.68%	7.35%		12.07%	24.55%	10.23%	14.44%	9.00%		40.86%	43.00%	13.34%	11.33%	2.50%	6.49%
TABLE B5													2011-12						
			RACING			SPORTSBETTING							GAM						
\$ Million	Bookmaker s Off Course	Bookmaker s On Course	On-Course Totalisator	TAB	Total Racing	Bookmaker (And Other) Fixed Odds	(And Other)	Tab Fixed Odds	Tab Tote Odds	Total Sports	Casino Gaming	Gaming Machines & Keno	Interactive Gaming	Lotteries & Pools Lotto	Minor Gaming (1)	Total Gaming	All Gambling	Adusted Casino	Adjusted All Gambling
NT		0.06%	5.12%	5.12%	0.22%						1.00%	2.53%		31.45%		2.39%	0.69%	0.26%	0.49%
ACT				0.88%	0.84%						2.19%	1.61%		26.31%		2.20%	2.09%	0.27%	1.67%
TAS										2.93%				30.08%		89.60%	7.93%	0.55%	1.55%
SA				0.10%	0.10%			0.91%		0.89%	4.37%	3.59%		31.67%		4.66%	4.26%	0.40%	2.76%
WA				2.04%	1.89%	0.28%		0.99%	5.83%	1.04%	3.57%			33.69%	1.23%	9.57%	6.84%	0.42%	1.42%
QLD				1.73%	1.73%			1.39%	2.74%	1.41%	1.37%	3.16%		22.32%		3.49%	3.35%	0.36%	2.12%
VIC			3.29%	3.32%	2.91%			1.34%	4.49%	1.37%	1.78%	3.67%		30.91%		3.97%	3.81%	0.32%	1.80%
NSW				3.46%	2.90%			1.35%	4.78%	1.29%	2.10%	1.77%		25.92%		2.22%	2.25%	0.35%	1.61%
Australia		0.05%	1.77%	2.49%	1.78%	0.02%		1.29%	4.57%	0.80%	2.05%	2.56%		28.13%	1.23%	3.51%	3.04%	0.36%	1.74%
TABLE B6							Govern	nent Re	v / Expe	enditure							2011-12		
			RACING			SPOR			GAM										
\$ Million	Bookmaker s Off Course	s On Course	On-Course Totalisator	TAB	Total Racing	Bookmaker (And Other) Fixed Odds	(And Other)	Tab Fixed Odds	Tab Tote Odds	Total Sports	Casino Gaming	Gaming Machines & Keno	Interactive Gaming	Lotteries & Pools Lotto	Minor Gaming (1)	Total Gaming	All Gambling		
NT		0.66%	32.00%	32.00%	2.48%						10.58%	22.23%		78.60%		21.77%	7.67%		
ACT		0.00/0	32.00/0	5.54%	5.44%						10.36%	19.56%		66.97%		23.37%	21.57%		
TAS				J.J4/0	J.44/0					35.88%	22.19%	21.30%		75.17%		28.48%	21.25%		
SA				0.60%	0.59%			5.99%		5.90%	15.83%	38.32%		86.80%		40.69%	35.94%		
WA				12.50%	11.78%	5.56%			23.09%		16.77%	33.32/0		76.82%	2.85%		30.58%		
QLD				10.91%	10.91%	3.3370			10.95%		14.46%	31.24%		51.55%	2.0070	31.05%	28.87%		
VIC			19.11%	19.11%	18.34%				19.10%		12.78%	37.70%		77.23%		33.63%	31.31%		
NSW			- /-	16.99%	15.63%				19.13%		13.98%	21.94%		66.27%		24.10%	22.94%		
Australia		0.59%	10.79%	14.33%	12.14%	0.34%			18.61%	7.78%	14.21%	28.48%		68.85%	2.85%	26.32%	26.84%		