Royal Australian Mint

Entity resources and planned performance

Royal Australian Mint

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Royal Australian Mint

Section 1: Entity overview and resources

1.1 Strategic direction statement

The Royal Australian Mint (the Mint) is a listed entity operating under the *Public Governance, Performance and Accountability Act 2013.* The Mint's vision is to be an industry leader in delivering sustainable business that represents value to its stakeholders. Its goal is to meet the circulating coin and collector coin needs of Australia and selected international markets. The Mint is also the custodian of Australia's National Coin Collection and through the gallery as a national institution provides educational and cultural experiences to local and overseas visitors.

In 2022–23 the Mint will incorporate a strategic plan that acknowledges the long-term decline in the demand for circulating coin, the opportunities for growth in the collectible business, and how the Mint delivers public value as a National Institution. With a foundation based on a commitment to excellence, sustainability, safety and effective resource management, the following key strategies have been identified for inclusion in this plan:

- optimisation of the return on core business
- profitable growth of the collector and investment business
- enhancement of the visitor experience as a National Institution
- establishment as a custodian of value in future financial systems.

As the sole supplier of Australia's circulating coin requirements, the Mint is responsible for the continuous review of Australian coinage and for providing advice to the Treasury and the Government on coin related issues.

Across the forward estimates, the Mint will be focused on effectively managing its return to Commonwealth generated through seigniorage returns from circulating coin sales, surpluses from the collectible business and the provision of cultural and education services to the public.

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1.2 Entity resource statement

Table 1.1 shows the total funding from all sources available to the entity for its operations and to deliver programs and services on behalf of the Government.

The table summarises how resources will be applied by outcome (government strategic policy objectives) and by administered (on behalf of the Government or the public) and departmental (for the entity's operations) classification.

For more detailed information on special accounts and special appropriations, please refer to the October *Budget Paper No. 4 – Agency Resourcing*.

Information in this table is presented on a resourcing (that is, appropriations/cash available) basis, whilst the 'Budgeted expenses by Outcome 1' tables in Section 2 and the financial statements in Section 3 are presented on an accrual basis.

Table 1.1: Royal Australian Mint resource statement – Budget estimates for
2022–23 as at October Budget 2022

	0001 00	0000.00
	2021-22	2022-23
	Estimated	Estimate
	actual	
	\$'000	\$'000
Departmental		
Special accounts (a)		
Opening balance	115,218	123,025
Non-appropriation receipts	189,556	188,246
Total special accounts	304,774	311,271
Total departmental resourcing	304,774	311,271
Total resourcing for the Royal Australian Mint	304,774	311,271
	2021-22	2022-23
Average staffing level (number)	239	239

All figures shown above are GST exclusive – these may not match figures in the cash flow statement. Prepared on a resourcing (i.e. appropriations available) basis.

a) Excludes trust moneys held in Services for Other Entities and Trust Moneys (SOETM) and other special accounts. For further information on special accounts, please refer to October Budget Paper No. 4 – Agency Resourcing. Please also see Table 2.1 for further information on outcome and program expenses broken down by various funding sources, e.g. annual appropriations, special appropriations and special accounts.

1.3 Budget measures

The Mint has no new Budget measures.

Section 2: Outcomes and planned performance

Government outcomes are the intended results, impacts or consequences of actions by the Government on the Australian community. Commonwealth programs are the primary vehicle by which government entities achieve the intended results of their outcome statements. Entities are required to identify the programs which contribute to government outcomes over the Budget and forward years.

Each outcome is described below together with its related programs. The following provides detailed information on expenses for each outcome and program, further broken down by funding source.

Note:

Performance reporting requirements in the Portfolio Budget Statements are part of the Commonwealth performance framework established by the *Public Governance, Performance and Accountability Act 2013.* It is anticipated that the performance measure described in Portfolio Budget Statements will be read with broader information provided in an entity's corporate plans and annual performance statements – included in Annual Reports – to provide a complete picture of an entity's planned and actual performance.

The most recent corporate plan for Royal Australian Mint can be found at: (<u>https://www.ramint.gov.au/corporate-plan</u>).

The most recent annual performance statement can be found at: (<u>https://www.ramint.gov.au/annual-reports</u>).

2.1 Budgeted expenses and performance for Outcome 1

Outcome 1: The coinage needs of the Australian economy, collectors and foreign countries are met through the manufacture and sale of circulating coins, collector coins and other minted like products.

Budgeted expenses for Outcome 1

This table shows how much the entity intends to spend (on an accrual basis) on achieving the outcome, broken down by program, as well as by Administered and Departmental funding sources.

Table 2.1: Budgeted expenses for Outcome 1

U I					
	2021-22	2022-23	2023-24	2024-25	2025-26
	Estimated	Budget	Forward	Forward	Forward
	actual	U	estimate	estimate	estimate
	\$'000	\$'000	\$'000	\$'000	\$'000
					+
Program 1.1: Royal Australian Mint					
Administered expenses					
Special accounts					
Special account –					
Royal Australian Mint	37,616	27,553	33,072	33,003	33,003
Administered total	37,616	27,553	33,072	33,003	33,003
Departmental expenses					
Special accounts					
Special account -					
Royal Australian Mint	126,523	133,541	139,373	145,177	145,177
Departmental total	126,523	133,541	139,373	145,177	145,177
Total expenses for program 1.1	164,139	161,094	172,445	178,180	178,180
Total expenses for Outcome 1	164,139	161,094	172,445	178,180	178,180
	2021-22	2022-23			
Average staffing level (number)	239	239			

Table 2.2: Performance measure for Outcome 1

Table 2.2 details the performance measures for each program associated with Outcome 1. It also provides the related key activities as expressed in the current Corporate Plan where further detail is provided about the delivery of the activities related to the program, the context in which these activities are delivered and how the performance of these activities will be measured. Where relevant, details of the October 2022–23 Budget measures that have created new programs or materially changed existing programs are provided.

Outcome 1 – The coinage needs of the Australian economy, collectors and foreign countries are met through the manufacture and sale of circulating coins, collector coins and other minted like products.							
Program 1.1 – To produce and distribute circulating coins and minted products to meet the demands of the Australian economy, collectors and foreign countries.							
Key Activities Production, maintenance and sales to meet demand for: insurance in the Not-for-Profit (NFP) public sector. Australian circulating coins Foreign country circulating coins Numismatic products Other custom minted products Maintenance of Australia's National Coin Collection. Cultural and education services to the public and school groups: Maintenance of the Mint's visitor gallery, including building and surrounds Educational programs to school students who visit the Mint Promote public understanding about the cultural and historical significance of coins. 							
Performance Information							
Performance criteria	2022-23	2023-24	2024-26 and the forward estimates				
Produce and deliver Australian circulating coins in a cost effective and timely manner	Seigniorage returned to Commonwealth: \$39.2m Volume: 123mpcs	Seigniorage returned to Commonwealth: \$33.4m Volume: 110mpcs	Seigniorage returned to Commonwealth: \$30.4m Volume: 104mpcs				
Optimum return on investment	Return on Net Assets: 30%	Return on Net Assets: 30%	Return on Net Assets: 30%				
Collectibles orders placed are produced and delivered within agreed delivery time	Product delivered in full and on time: 90%	Product delivered in full and on time: 90%	Product delivered in full and on time: 90%				
Visitor satisfaction rating of Mint experience	Survey result: N/A (COVID-19 Impacted)	Survey result: 95%	Survey result: 95%				
Visitor numbers	Visitors: 240,000 (COVID-19 Impacted)	Visitors: 240,000 (COVID-19 Impacted)	Visitors: 350,000				
Provide a safe, secure and sustainable operational environment	Certification Retained: Yes Major injuries: Nil Security breaches: Nil	Certification Retained: Yes Major injuries: Nil Security breaches: Nil	Certification Retained: Yes Major injuries: Nil Security breaches: Nil				
Build on brand awareness	Net Promoter Score: 70%	Net Promoter Score: 70%	Net Promoter Score: 70%				
Have engaged, motivated and committed staff	Staff satisfaction survey result: 79%	Staff satisfaction survey result: 80%	Staff satisfaction survey result: 80%				

Section 3: Budgeted financial statements

Section 3 presents budgeted financial statements which provide a comprehensive snapshot of entity finances for the 2022–23 budget year, including the impact of budget measures and resourcing on financial statements.

3.1 Budgeted financial statements

3.1.1 Differences between entity resourcing and financial statements

There are no material differences between entity resourcing and financial statements.

3.1.2 Explanatory notes and analysis of budgeted financial statements

The Mint has two streams of revenue. One stream comes from production and subsequent sale of circulating coins at face value to commercial banks. The second stream comes from sale of collectible products (numismatic, foreign circulating coins and other minted products).

The Mint's Departmental projected results for the 2022–23 and forward years reflect the Mint's focus on identifying opportunities in its collectible business (refer to Table 3.1). The ongoing implementation of 'lean' principles will enable the Mint to manufacture its products in a more efficient manner which is expected to deliver a reduction in cost and improved business effectiveness.

An after-tax surplus is budgeted on the sale of collectible products of \$20.9 million which will contribute to the total return to the Commonwealth.

3.2 Budgeted financial statements tables

Table 3.1: Comprehensive income statement (showing net cost of services)for the period ended 30 June

	2021-22	2022-23	2023-24	2024-25	2025-26
	Estimated	Budget	Forward	Forward	Forward
	actual		estimate	estimate	estimate
	\$'000	\$'000	\$'000	\$'000	\$'000
EXPENSES					
Employee benefits	25,840	25,111	25,611	26,124	26,124
Suppliers	85,553	98,654	103,866	108,987	108,987
Depreciation and amortisation	6,259	7,488	7,588	7,758	7,758
Finance costs	927	999	999	999	999
Write-down and impairment of assets	1,880	-	-	-	-
Other expenses	6,064	1,289	1,309	1,309	1,309
Total expenses	126,523	133,541	139,373	145,177	145,177
LESS:	_				
OWN-SOURCE INCOME					
Own-source revenue					
Sale of goods and rendering of					
services	157,571	162,164	170,828	174,540	174,540
Rental income	305	582	456	475	475
Other	308	730	730	730	730
Total own-source revenue	158,184	163,476	172,014	175,745	175,745
Gains			•		
Other	122	-	-	-	-
Total gains	122	-	-	-	-
Total own-source income	158,306	163,476	172,014	175,745	175,745
Net (cost of)/contribution by					
services	31,783	29,935	32,641	30,568	30,568
Notional income tax expense	9,127	8,980	9,792	9,170	9,170
Surplus/(deficit) attributable to the					
Australian Government	22,656	20,955	22,849	21,398	21,398
OTHER COMPREHENSIVE INCOME			•		
Changes in asset revaluation surplus	4,447	-	-	-	-
Total other comprehensive income	4,447	-	-	-	-
Total comprehensive income/(loss)	27,103	20,955	22,849	21,398	21,398
Total comprehensive income/(loss)					
attributable to the Australian					
Government	27,103	20,955	22,849	21,398	21,398

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Table 3.2: Budgeted departmenta	il balance s		t 30 June)		
	2021-22	2022-23	2023-24	2024-25	2025-26
	Estimated	Budget	Forward	Forward	Forward
	actual	\$'000	estimate	estimate	estimate \$'000
	\$'000	\$ 000	\$'000	\$'000	\$ 000
ASSETS					
Financial assets					
Cash and cash equivalents	111,900	127,512	136,387	159,143	159,143
Trade and other receivables	2,009	1,639	1,639	1,639	1,639
Total financial assets	113,909	129,151	138,026	160,782	160,782
Non-financial assets					
Land and buildings	49,490	48,172	46,874	45,596	45,596
Property, plant and equipment	12,247	10,834	8,345	3,727	3,727
Heritage and cultural	24,755	24,755	24,755	24,755	24,755
Intangibles	1,196	1,403	1,587	917	917
Inventories	68,194	68,924	75,664	81,549	81,549
Tax assets	1,532	2,765	2,765	2,765	2,765
Other non-financial assets	2,002	2,002	2,002	2,002	2,002
Total non-financial assets	159,416	158,855	161,992	161,311	161,311
Total assets	273,325	288,006	300,018	322,093	322,093
LIABILITIES					
Payables					
Suppliers	3,598	3,598	3,598	3,598	3,598
Other payables	44,248	45,520	43,692	44,486	44,486
Total payables	47,846	49,118	47,290	48,084	48,084
Interest bearing liabilities					
Leases	37,106	36,183	35,163	34,046	34,046
Total interest bearing liabilities	37,106	36,183	35,163	34,046	34,046
Provisions					
Employee provisions	7,108	7,245	7,245	7,245	7,245
Other provisions	822	833	844	844	844
Total provisions	7,930	8,078	8,089	8,089	8,089
Total liabilities	92,882	93,379	90,542	90,219	90,219
Net assets	180,443	194,627	209,476	231,874	231,874
EQUITY*				•	
Parent entity interest					
Contributed equity	77,903	77,903	77,903	77,903	77,903
Reserves	44,856	46,089	46,089	46,089	46,089
Retained surplus	57,684	70,635	85,484	107,882	107,882
Total equity	180,443	194,627	209,476	231,874	231,874
	,	,	,	. ,	,

Table 3.2: Budgeted departmental balance sheet (as at 30 June)

Prepared on Australian Accounting Standards basis.

*'Equity' is the residual interest in assets after deduction of liabilities.

	Retained	Asset	Other	Contributed	Total
	earnings	revaluation	reserves	equity/	equity
		reserve		capital	
	\$'000	\$'000	\$'000	\$'000	\$'000
Opening balance as at 1 July 2022					
Balance carried forward from					
previous period	54,684	24,856	20,000	77,903	177,443
Adjusted opening balance	54,684	24,856	20,000	77,903	177,443
Comprehensive income					
Surplus/(deficit) for the period	20,955	-	-	-	20,955
Total comprehensive income	20,955	-	-	-	20,955
Transactions with owners					
Distributions to owners					
Returns on capital:					
Dividends	8,000	-	-	-	8,000
Sub-total transactions with					
owners	8,000	-	-	-	8,000
Estimated closing balance as at					
30 June 2023	67,639	24,856	20,000	77,903	190,398
Closing balance attributable to					
the Australian Government	67,639	24,856	20,000	77,903	190,398

Table 3.3: Departmental statement of changes in equity – summary of movement (Budget year 2022–23)

· · · /					
	2021-22	2022-23	2023-24	2024-25	2025-26
	Estimated	Budget	Forward	Forward	Forward
	actual	¢1000	estimate	estimate	estimate
	\$'000	\$'000	\$'000	\$'000	\$'000
OPERATING ACTIVITIES					
Cash received					
Sale of goods and rendering of					
services	189,556	198,246	181,284	175,565	175,565
Total cash received	189,556	198,246	181,284	175,565	175,565
Cash used					
Employees	21,943	24,882	25,611	26,124	26,124
Suppliers	108,629	101,095	110,426	114,692	114,692
Net GST paid	2,317	9,450	9,450	_	-
Interest payments on lease liability	916	988	988	988	988
Other	51,426	22,884	4,491	1,309	1,309
Total cash used	185,231	159,299	150,966	143,113	143,113
Net cash from/(used by)					
operating activities	4,325	38,947	30,318	32,452	32,452
INVESTING ACTIVITIES				,	,
Cash used					
Purchase of property, plant and					
equipment and intangibles	944	4,200	3,200	398	398
Total cash used	944	4,200	3,200	398	398
Net cash from/(used by)					
investing activities	(944)	(4,200)	(3,200)	(398)	(398)
FINANCING ACTIVITIES					
Cash used					
Principal payments on lease liability	1,699	1,688	1,805	1,922	1,922
Dividends paid	5,000	17,447	16,438	7,376	7,376
Total cash used	6,699	19,135	18,243	9,298	9,298
Net cash from/(used by)					
financing activities	(6,699)	(19,135)	(18,243)	(9,298)	(9,298)
Net increase/(decrease) in cash					
held	(3,318)	15,612	8,875	22,756	22,756
Cash and cash equivalents at the			,	,	,
beginning of the reporting period	115,218	111,900	127,512	136,387	159,143
Cash and cash equivalents at		,	,	,	,
the end of the reporting period	111,900	127,512	136,387	159,143	159,143
Prepared on Australian Accounting Standa		,	,	, -	,

Table 3.4: Budgeted departmental statement of cash flows(for the period ended 30 June)

Table 3.5: Departmental capital budget statement (for the period ended 30 June)						
	2021-22	2022-23	2023-24	2024-25	2025-26	
	Estimated	Budget	Forward	Forward	Forward	
	actual	¢1000	estimate	estimate	estimate	
	\$'000	\$'000	\$'000	\$'000	\$'000	
PURCHASE OF NON-FINANCIAL ASSETS						
Funded internally from departmental						
resources	944	8,500	8,500	7,000	7,000	
TOTAL	944	8,500	8,500	7,000	7,000	
RECONCILIATION OF CASH USED TO ACQUIRE ASSETS TO ASSET MOVEMENT TABLE						
Total purchases	944	8,500	8,500	7,000	7,000	
Total cash used to acquire assets	944	8,500	8,500	7,000	7,000	

Table 3.6: Statement of departmental asset movements (Budget year 2022–23)

	Buildings	Other property, plant and	Heritage and cultural	Computer software and	Total
	\$'000	equipment \$'000	\$'000	intangibles \$'000	\$'000
As at 1 July 2022					
Gross book value	14,770	12,535	24,755	4,862	56,922
Gross book value - ROU assets	40,970	-	-	-	40,970
Accumulated depreciation/amortisation and impairment	-	(288)	-	(3,666)	(3,954)
Accumulated depreciation/amortisation and impairment - ROU assets	(6,250)	-	-	-	(6,250)
Opening net book balance	49,490	12,247	24,755	1,196	87,688
Capital asset additions					
Estimated expenditure on new or replacement assets					
By purchase - other	-	3,323	-	877	4,200
Total additions	-	3,323	-	877	4,200
Other movements					
Depreciation/amortisation expense	-	(4,736)	-	(670)	(5,406)
Depreciation/amortisation on ROU assets	(1,318)	-	-	-	(1,318)
Total other movements	(1,318)	(4,736)	-	(670)	(6,724)
As at 30 June 2023					
Gross book value	14,770	15,858	24,755	5,739	61,122
Gross book value - ROU assets	40,970	-	-	-	40,970
Accumulated depreciation/ amortisation and impairment	-	(5,024)	-	(4,336)	(9,360)
Accumulated depreciation/amortisation and impairment - ROU assets	(7,568)	-	-	-	(7,568)
Closing net book balance	48,172	10,834	24,755	1,403	85,164

Table 3.7: Schedule of budgeted income and expenses administered on behalf of Government (for the period ended 30 June)

```	,				
	2021-22	2022-23	2023-24	2024-25	2025-26
	Estimated	Budget	Forward	Forward	Forward
	actual		estimate	estimate	estimate
	\$'000	\$'000	\$'000	\$'000	\$'000
EXPENSES	_				
Suppliers	37,616	27,553	33,072	33,003	33,003
Total expenses administered on					
behalf of Government	37,616	27,553	33,072	33,003	33,003
LESS:					
OWN-SOURCE INCOME					
Non-taxation revenue					
Sale of goods and rendering of					
services	57,652	55,000	63,493	60,341	60,341
Total non-taxation revenue	57,652	55,000	63,493	60,341	60,341
Total own-sourced income administered on behalf of					
Government	57,652	55,000	63,493	60,341	60,341
Net (cost of)/contribution by					
services	(20,036)	(27,447)	(30,421)	(27,338)	(27,338)
Surplus/(deficit) before income tax	20,036	27,447	30,421	27,338	27,338

Prepared on Australian Accounting Standards basis.

### Table 3.8: Schedule of budgeted assets and liabilities administered on behalf of Government (as at 30 June)

(40 41 00 0 410)					
	2021-22	2022-23	2023-24	2024-25	2025-26
	Estimated	Budget	Forward	Forward	Forward
	actual	_	estimate	estimate	estimate
	\$'000	\$'000	\$'000	\$'000	\$'000
ASSETS					
Financial assets					
Trade and other receivables	23,284	11,515	8,583	5,500	5,500
Total financial assets	23,284	11,515	8,583	5,500	5,500
Non-financial assets					
Inventories	2,459	2,459	2,459	2,459	2,459
Total non-financial assets	2,459	2,459	2,459	2,459	2,459
Total assets administered on					
behalf of Government	25,743	13,974	11,042	7,959	7,959
Net assets/(liabilities)	25,743	13,974	11,042	7,959	7,959

(ior the period ended so suite)					
	2021-22	2022-23	2023-24	2024-25	2025-26
	Estimated	Budget	Forward	Forward	Forward
	actual		estimate	estimate	estimate
	\$'000	\$'000	\$'000	\$'000	\$'000
OPERATING ACTIVITIES	_				
Cash received					
Sales of goods and rendering of					
services	42,001	39,217	33,353	30,421	30,421
Total cash received	42,001	39,217	33,353	30,421	30,421
Net cash from/(used by)					
operating activities	42,001	39,217	33,353	30,421	30,421
Net increase/(decrease) in cash					
held	42,001	39,217	33,353	30,421	30,421
Cash and cash equivalents at beginning of reporting period	_	-	-	-	-
Cash to Official Public Account for:					
- Special accounts	(42,001)	(39,217)	(33,353)	(30,421)	(30,421)
Cash and cash equivalents at end of reporting period		_	-	-	-

# Table 3.9: Schedule of budgeted administered cash flows (for the period ended 30 June)